Jewish Federation of Greater Dallas 2013 Annual Report

### THE ACTIONS YOU TAKE CAN CONTACT ON TAKE CAN CONTACT OF THE ACTIONS YOU TAKE CAN



# MAKE YOUR COUNT FOR SOMEONE.

Jewish Federation of Greater Dallas 7800 Northaven Road Dallas, TX 75230

Phone: (214) 369-3313 Email: contact@jfgd.org

www.jewishdallas.org

The Federation is housed in the Jacob Feldman Building on the Harry & Jeanette Weinberg Jewish Community Campus.





# **Our Mission**

To help ensure the continuity and success of a strong and vibrant Jewish community in Dallas, Israel and throughout the world.

# **Our Core Values**

Taking responsibility for each other according to our principles and in the Jewish tradition of performing acts of righteousness and acts of loving kindness *(gemilut chasadim)*, by repairing and improving the world in which we live *(tikkun olam)* and performing acts of social justice *(tzedakah)*.

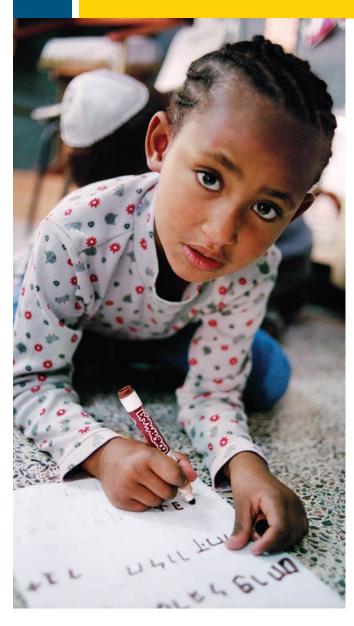


# **Four Star Charity**

The Jewish Federation of Greater Dallas is proud to be among one of the most efficient non-profit organizations in terms of both fundraising costs and total operating expenses based on peer benchmarks, similar local and national nonprofit organizations and national standards set by organizations such as Charity Navigator.

# Contents

| 4  | Introductory Letter                                    |  |  |  |
|----|--|--|--|--|
| 5  | Federation Leadership                                  |  |  |  |
|    | Accomplishments  |  |  |  |
| 7  | General Campaign                                       |  |  |  |
| 8  | <ul> <li>Jewish Women's Philanthropy Center</li> </ul> |  |  |  |
| 9  | Young Adult Division                                   |  |  |  |
| 10 | Israel and Overseas                                    |  |  |  |
| 11 | <ul> <li>Jewish Community Relations Council</li> </ul> |  |  |  |
| 12 | <ul> <li>Center for Jewish Education</li> </ul>        |  |  |  |
| 13 | Dallas Jewish Community Scan                           |  |  |  |
| 14 | 2013 Federation Campaign                               |  |  |  |
| 16 | 2013 Federation Allocations                            |  |  |  |
| 19 | What Your Gift Makes Possible                          |  |  |  |
| 23 | 2013 Corporate Sponsors                                |  |  |  |
| 24 | 2013 Financial Statements                              |  |  |  |
| 27 | Federation Professional Team                           |  |  |  |



# **A Year In Our Dallas Jewish Community**

We each have stories about our involvement and connection to the Jewish people and our Dallas Jewish community. The Jewish Federation of Greater Dallas is proud to take an active role in supporting those experiences that are most meaningful from Jewish summer camp and day school to preschool and PJ Library. At the same time, we support the life changing and lifesaving services for those most in need in Dallas. Israel and around the world-and we do it with dignity.

Contained in this report you will find information on our financial performance, including the recognition accorded to us by Charity Navigator with their highest rating of four stars. As important, you can read about the profound work the Federation does each day to engage, convene and build our Jewish community in partnership with our beneficiary agencies, congregations and other Jewish organizations. In addition, you'll learn how we are focused on developing the next generation of leaders for our entire Jewish community and raising the necessary funds to support the vital work of those agencies with whom we partner.

Our Federation and community is fundamentally strong, and now is the time to begin planning and implementing the visions for greatness that we all have for our Dallas Jewish community. The Jewish Federation of Greater Dallas is proud to be a partner in this work for all those seeking to contribute resources, talent and time to improve our community for generations to come.

B'Shalom,

Cif Sucet Moskamits My

Cindy Sweet Moskowitz **Board Chair** 

Bradley Laye, CFP® Interim President & CEO



# **Current Federation Leadership**

## 2013-2014 Officers

Cindy Sweet Moskowitz, Board Chair Mark Kreditor, Vice Chair Brian M. Lidji, Vice Chair Eric Pinker, Vice Chair Daniel J. Prescott, Vice Chair Jeffrey Rasansky, Immediate Past Chair Bradley Laye, CFP®, Interim President and CEO

## **Board of Directors**

Jeffrey Beck Neil Beckerman Brett Diamond Sandy Donsky Lindsay Feldman Robert L. Feldman Pam Hochster Fine William B. Finkelstein David Genecov Lisa A. Genecov Beth Gold Marcy Helfand Nate Levine Kevin Pailet A.J. Rosmarin Cary Rossel **Florence Shapiro** Barbara Stein Evan D. Stone Sandra Veeder Jackie Waldman Krista Weinstein Rabbi Howard Wolk

## Chairs

## ANNUAL CAMPAIGN

Nate Levine

MAJOR GIFTS Janet Beck and Cynthia Feldman

GENERAL CAMPAIGN David Brickman and Michael Stulmaker

GENERAL CAMPAIGN VICE CHAIR Nancy Immerman

YOUNG ADULT CAMPAIGN Lindsay Bendorf and Jason Sandler

YOUNG ADULT COUNCIL Brett Diamond and Sarah Pailet

**CENTER FOR JEWISH EDUCATION** Pam Hochster Fine and Deborah Neiderman

JEWISH COMMUNITY RELATIONS COUNCIL A.J. Rosmarin

ISRAEL & OVERSEAS Harold Gernsbacher

PARTNERSHIP 2GETHER Jolene Risch-Minsky and Ron Romaner

FINANCE Marcy Helfand

PLANNING & ALLOCATIONS Eric Pinker, *Chair* Neil Beckerman, *Co-chair* 

### JEWISH WOMEN'S PHILANTHROPY CENTER LEADERSHIP

Jackie Waldman, *Chair* Cindy Spechler, *Campaign Chair & Chair Elect* Sandy Donsky, *Immediate Past Chair* 

# 2012–2013 Federation Leadership

## 2012-2013 Officers

Jeffrey Rasansky, Board Chair Jack Baum, Vice Chair Mark Kreditor, Vice Chair Brian M. Lidji, Vice Chair Cindy Sweet Moskowitz, Vice Chair David Veeder, Immediate Past Chair Susan Kramer, President and CEO

## **Board of Directors**

Shelley Becker Neil Beckerman Shirley Davidoff Sandy Donsky Lindsay Feldman Robert L. Feldman Pam Hochster Fine William B. Finkelstein David Genecov Beth Gold David Greenstone Nate Levine Rabbi Andrew M. Paley Elaine Pearlman Eric Pinker Todd Platt Daniel J. Prescott A.J. Rosmarin Carv Rossel Steve Schachter Barbara Stein Evan D. Stone Sandra Veeder Jackie Waldman

## Chairs

ANNUAL CAMPAIGN Sandy Donsky and Mark Kreditor

MAJOR GIFTS Janet Beck and Cynthia Feldman

GENERAL CAMPAIGN

David Brickman, Scott Cohen and Cindy Moskowitz

## YOUNG ADULT CAMPAIGN

Paul Rubin, Staci Rubin and Michael Waldman

YOUNG ADULT COUNCIL Brett Diamond and Sarah Pailet

## **CENTER FOR JEWISH EDUCATION** Pam Hochster Fine and Jaynie Schultz

JEWISH COMMUNITY RELATIONS Shirley Davidoff

# ISRAEL & OVERSEAS

A.J. Rosmarin

## PARTNERSHIP 2GETHER Jolene Risch-Minsky and Ron Romaner

FINANCE Steve Schachter

PLANNING & ALLOCATIONS Eric Pinker, *Chair* Neil Beckerman, *Co-chair* 



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# 2013 General Campaign

More than 6,000 donors collectively participated in ensuring a strong and safe Jewish life in Dallas, Israel and around the world. Each new donor, each increased dollar, has a direct impact on enhancing Jewish life and taking care of those in need.

# Accomplishments

Tremendous Year for 2013 General Campaign

- Beginning with our Cardozo Cocktail in December, chaired by Brad Foxman, Dan Gold, Eliot Raffkind, and Evan Stone, more than 80 attorneys gathered at the home of Lisa Blue. The William B. Finkelstein Cardozo Society Member of the Year award went to Lisa Genecov and The Young Attorney of the Year award went to Sarah Pailet.
- Thanks to the vision of Dr. David Genecov, the Maimonides Society was reinvigorated. Along with Dr. Zev Shulkin, David organized and hosted a fantastic Continuing Medical Education (CME) program in January. This was the first such program in more than 10 years.

More than **65 doctors** from the Greater Dallas Metroplex gathered to hear **Dr. Paul Wolpe** speak on *The Ethics of Population Genetic Testing in Ashkenazic Jews: Reconceptualizing the Risk.* The feedback was amazing.

On January 28, 2013, more than 700 men
gathered for our annual Men's Event. Alina
Spaulding spoke and everyone listened. Her
story inspired and moved our guests to pledge
more than \$700,000 to our annual campaign.
Thanks to our Chairs of the event, Joel Alhadef,
Doug Baer, Jay Liberman, and Howard Shapiro
for putting together such an amazing evening.







Greater Dallas doctors gathered for Continuing Medical Education

# Jewish Women's Philanthropy Center (JWPC)

Women have always played an important role in our Federation and in 2013 this group continued to inspire us. From planning many local mitzvah projects, to traveling on mission trips, our women philanthropists showed us once again that this group leads from the heart.

# Accomplishments

- The Jewish Women's Philanthropy Center (JWPC) was established with a group of 26 women from the community engaged in a 6-month process to develop the mission, purpose and vision of this newlycreated division.
- JWPC's purpose is to engage women in several ways: Education, Leadership Development, Younger Set, Community Engagement and Campaign.
- The 2013 Lion of Judah/Pomegranate Event welcomed 117 attendees, the most attended for this event ever; \$141,665 was raised representing a 6% card-for-card increase.

- The 2013 Women's Event produced a 17%
   card-for-card increase from 565 attendees,
   of which 86 were new donors, raising \$236,000.
- The 2nd annual **Younger Set Women-To-Women Mitzvah Project**, held in conjunction with The Women's Event, contributed **thousands of feminine hygiene products** to stock the pantry at **Jewish Family Service**.







Women's Event guests raised \$236,000, a 17% card increase



8

9

# Young Adult Division (YAD)

The Young Adult Division (YAD) of the Jewish Federation of Greater Dallas is the future of our community, inspiring and engaging young Jewish adults through networking, education and philanthropy, for the purpose of community building and leadership development. Focused on adults ages 25–40, YAD is a robust, dynamic division of the Federation.

# Accomplishments

- 21 Wexner Heritage Program participants were announced.
- Young Leadership Award announced at Annual Meeting recognizing I. Zesmer winner, Michael Waldman and Bess Nathan winner, Robin Stone.
- June 23 Mitzvah Day with more than 160 young adult participants.
- Leadership Development Group (LDG) launched a brand new season with 21 young couples.
   Started with local retreat to Rockwall, TX in October featuring Scholar-in-Residence Charlie Harary.
- National Young Leadership Cabinet welcomes four new members: Steven Davidoff, David Goldfarb, Whitney Skibell, and Shane Stein. Joined by Jarrod Beck, Brett Diamond, Paul Rubin, Laura Weinstein, Ben Weinstein, and Seth Kaplan (2013-final year), these members brought our total to 10.
- The **Ben Gurion Society (BGS)** launches new program called "**BGS Macher Series Event**." Local machers shared their story of how their Jewish values guided their work life, family life, and philanthropy. **Mort Meyerson, Helen and Frank Risch,** and **Donald Zale** each hosted events gathering approximately **60 people** throughout the year.









Young couples retreated with the Leadership Development Group



# **Israel and Overseas**

The Israel and Overseas team connects our Greater Dallas community with the land, people and spirit of Israel, as well as to all Jews globally through education, travel, support of at-risk youth, entrepreneurship and missions and travel services for affinity groups like medical professionals, artists, teachers and others.

## Accomplishments

Partnership 2Gether with the Western Galilee (P2G)

- In July 2012, Dallas launched its independent partnership with the Western Galilee region of Israel with the goal of strengthening ties between Dallas and Israel through people-topeople connections and programs. Hired Tali Dan, Partnership Director in the Western Galilee, to manage the Israeli side of the partnership.
- Defined the mission of the program: *To help* build and maintain the strong relationship between Dallas and the Western Galilee; to bring Israel alive every day in the Dallas community and build strong personal connections between the two communities; and to work to develop a stronger, more secure, and successful populous and infrastructure in the Western Galilee.
- With the help of consulting firm Golan & Kaye, an extensive ecoscan was compiled which presented current issues in Israeli society, background information on the people and cities of the Western Galilee, as well as non-profit

organizations and innovative opportunities in five identified areas of priority:

- 1. Education
- 2. Entrepreneurship and pioneering
- 3. Travel
- 4. Youth at Risk
- 5. Affinities including health care, arts & culture, etc.
- In April 2013, lay leadership and staff traveled to the Western Galilee to meet with each Non-Governmental Organization (NGO) and explore the region with the goal of **selecting a number of organizations to receive funding** from Jewish Federation of Greater Dallas.
- 10 NGOs were selected to receive a total of \$145,000 for projects and initiatives in 2013–2014 from the Dallas Partnership budget.
- In 2013, more than 300 people from Dallas
   visited the Western Galilee including synagogue
   missions, school trips, and individual visits.



Israel & Overseas

- Through Taglit-Birthright Israel, more than
   40 young adults from Dallas traveled to Israel for the first time.
- Assisted major donors with Jewish travel opportunities across the globe through our VIP Travel Services.
- Awarded \$18,000 in Israel Scholarships to teens traveling on two-to-six week Israel programs.
- Enabled 42 young adults and recent high school graduates to participate on 5+ month programs through Masa Israel, a program that connects Jewish young adults (ages 18–30) to gap year, study abroad, post-college, and volunteer programs.
- Partnered with American Jewish Joint Distribution Committee (JDC) Entwine to engage young adults through a series of four programs about JDC's work in Jewish communities across the globe.



Young adults participated on 5+ month programs via Masa Israel

# **Jewish Community Relations Council (JCRC)**

As the public affairs arm of the Jewish Federation of Greater Dallas, the Jewish Community Relations Council brings together Jewish agencies, organizations and religious institutions to foster positive public relations both within and between the Jewish and general communities of greater Dallas.

# Accomplishments

Community Leadership and Programming

- The JCRC coordinated and hosted a City Council Candidates Forum in April 2013, focusing on two Council districts where a new Council member would be representing a large percentage of the Dallas Jewish population. With an audience of more than 200 people, the forum provided an opportunity to hear from each of the candidates on issues important to the Dallas Jewish community.
- Often coordinating with the national Israel Action Network, the Jewish Council for Public Affairs, and others, the JCRC provided ongoing programming on issues pertaining to current affairs and Israel. In May 2013, the JCRC held a well-attended community training event on countering anti-Israel messages and academic boycotts.
- In August 2012, the JCRC partnered with the Anti-Defamation League to convene an annual community-wide Security Conference for

leaders of institutions and agencies with law enforcement representatives. The JCRC also partnered with local community organizations on social justice issues and played an ongoing leadership role in the **Anti-Poverty Coalition of Greater Dallas**.

**Relationship Building** 

- As part of its mission, the JCRC worked to create and solidify relationships between the Jewish community and other faith and ethnic communities in the North Texas area.
- In 2012–13, the JCRC re-invigorated the Presidents and Executive Directors Council, bringing together leaders of Jewish organizations to foster collaboration and coordinated outreach outside the Jewish community on issues of mutual concern.
- The JCRC continued to establish and strengthen relationships with legislators as well as interfaith and interethnic leaders.



In addition to participating in **Thanksgiving Square**, our interfaith outreach intensified as we made new contacts with diverse community leaders in order to plan collaborative programming.

Public Education Initiative (PEI)

- Public Education Initiative (PEI), a grantfunded project managed by the JCRC, serves Texas students by seeking historical accuracy about Jews, Judaism and Israel in textbooks and curricula. As part of our monitoring and advocacy throughout the current process of adoption of new social studies textbooks in Texas, known as Proclamation 2015, PEI secured more than two dozen edits to the Texas Education Knowledge and Skills Standards (TEKS).
- PEI works with Jewish parents throughout Texas to create networks, raise awareness, and build community support for PEI goals.





Individuals attended an important City Council Candidates Forum



Edits were made to the TX Education Knowledge & Skills Standards (TEKS)

# **Center for Jewish Education (CJE)**

The Center for Jewish Education (CJE) serves on behalf of the Jewish Federation of Greater Dallas as the resource to facilitate and convene the Jewish community on issues pertaining to Jewish education, to enrich existing programs and serve as a catalyst for new initiatives.

# Accomplishments

Institute of Advanced Teacher Education

- 339 educators participated in learning opportunities through our workshops and Yom Limud, a half day teacher conference devoted to fortifying our teachers.
- 56 teachers received a stipend for attending
   12 or more hours of training offered by the CJE.

Day School Initiative with PEJE

- Through a generous grant from the Legacy Heritage Fund, five of our day schools are participating in The Partnership for Excellence in Jewish Education (PEJE) Leadership and Fundraising Academy (LFA).
- The initiative's 18-month curriculum engages the head of school, development professional, and lay leaders in five communal workshops and 40 hours of individualized coaching. The result is transformative cultural change towards sustainable financial growth.

A Night to Celebrate Jewish Education

- Honored Jaynie Schultz and Ron Romaner, featuring former Chief Rabbi Lord Jonathan Sacks of the United Kingdom.
- With 650 attendees, the event raised more than \$150,000 for the CJE to fund incubator projects.

## The Tycher Library

- The Tycher Library is a Jewish content library that focuses on programming and communitybuilding. Beyond the 8,000+ magazines, books, movies, and resource materials, the library's creative and innovative programs engaged more than 9,000 people in 2013.
- The library also provides a low barrier entry point for donors. In 2013, the library exceeded its annual fundraising goal by raising a total of \$18,450. This was a 60% increase in raised funds from 2012.





## PJ Library

- **1,600 Jewish books** were sent out to Dallas families each month. PJ Library provided books to **150 preschool classrooms**.
- Preschools reported increases in enrollment and recognition due to PJ Library Incentive grants.
- PJ Library attracted **80 people** to our **monthly storytimes**.

## LearningFest

 LearningFest 2013 welcomed more than 1,100 participants at more than 100 classes.



Tribute Event raised \$150,000+ for CJE incubator projects



Educators participated in learning opportunities and workshops



Jewish Federation

13

# **Dallas Jewish Community Scan**

The Dallas Jewish Community Scan drew honest and thoughtful responses from almost 5,000 individuals, representing one of the largest surveys of a major Jewish community in the country!

# Accomplishments

What are Jews in Dallas aware of when it comes to their Jewish options? What perceptions do we have about those options and do we use them? What needs do we have, and are they being met by Jewish service providers? Our community's responses to the scan are shedding light on the answers. Each of the participating organizations received **valuable information** about their constituencies and where there are challenges and opportunities going forward.

- February through March 2013:
   Fifty Jewish organizations were educated and recruited to participate in the scan, indicating their commitment through signed Letters of Understanding.
- April into May:

The scan was drafted and tested using multiple focus groups, while agency databases were

collected and refined resulting in **25,000** valid email addresses and new information appended for each agency's use (e.g. age, demographics, contact information, etc.).

- Through May: The scan was marketed through each of the participating agencies, as well as through targeted media, to drive up participation following the May 27 launch.
- The community's response was unprecedented with more than 5,000 respondents participating.

Our **Summary Report to the Community** may be downloaded at **www.dallasjewishcommunityscan.com**.





A Connected Community. Stronger Together.





# **2013 Federation Campaign**

# \$10,380,000

# \$8.88 million core campaign | \$1.5 million donor designated

core campaign: These funds are gifts to the Jewish Federation for allocation among our community partner agencies, Israel and overseas and Federation programs and administration.
 donor designated: These funds are gifts made by a donor, at a certain giving level, designated by the donor for a specified purpose, program or project.

### WAS RAISED BY Jewish Editation Jewish Editatio

\$7,350,234 was provided to 43 Jewish organizations and initiatives

15

# **Resources to Operate the Federation and Facilities**

The Jewish Federation of Greater Dallas is proud to be among one of the most efficient non-profit organizations in terms of both fundraising costs and total operating expenses based on peer benchmarks, similar local and national nonprofit organizations and national standards set by organizations such as Charity Navigator.

12% of every dollar raised is directly used in fundraising
FEES, FACILITIES & DUES
.8% Credit Card Fees
2% Jewish Community Facilities

3% Jewish Federations of North America Dues

**BAD DEBT EXPENSE** 

FUNDRAISING COSTS

Nearly 98% of pledges are actually collected

13%

12%

.8%

2%

3%

2%

# JFGD ADMINISTRATION & PROGRAMMING

13% of every dollar raised is used for administration and programming

- Jewish Women's Philanthropy Center
- Marketing & Communications
- Leadership Development

Volunteer Management

- Strategic Planning & Allocations
- Donor Services, IT & Finance
- Community Building & Convening





# **2013 Federation Unrestricted Allocations**

Italicized grants are supplemental requests funded through the Federation's Planning & Allocations Committee.

## LOCAL PARTNER ALLOCATIONS

| Aaron Family Jewish Community Center (JCC)                  |       | \$759,600            |
|---|-------|----------------------|
| Community Israel Day Celebration                            |       | \$22,200             |
| Kosher Meals on Wheels Supervision<br>Senior Transportation |       | \$17,000<br>\$25,000 |
| B'nai B'rith Youth Organization (BBYO)                      |       | \$23,334             |
| International Convention in Dallas                          |       | \$5,000              |
| Community Homes for Adults, Inc. (CHAI)                     |       | \$37,075             |
| Project C.H.O.I.C.E.  |       | \$20,000             |
| Center for Jewish Education (CJE)*                          |       | \$430,650            |
| Dallas Holocaust Museum                                     |       | \$21,300             |
| Holocaust Education Trunks                                  |       | \$25,000             |
| Dallas Jewish Historical Society                            |       | \$9,500              |
| Dallas Kosher   |       | \$3,000              |
| Day Schools/High Schools                                    |       |                      |
| Learning Differences Grant                                  |       | \$24,700             |
| Akiba Academy   |       | \$215,217            |
| Ann and Nate Levine Academy                                 |       | \$221,832            |
| Mesorah High School for Girls                               |       | \$43,487             |
| Torah Day School of Dallas                                  |       | \$215,658            |
| Yavneh Academy<br>Hillel                                    |       | \$120,578            |
| Hillel of Dallas  |       | \$35,000             |
| Hillels of North Texas                                      |       | \$35,000             |
| Program Staff   |       | \$12,000             |
| Texas A&M Hillel  |       | \$30,000             |
| Texas Hillel  |       | \$65,000             |
| Jewish Community Relations Council (JCRC)*                  |       | \$238,516            |
| Jewish Family Service (JFS)                                 |       | \$737,800            |
| Early Childhood Special Needs                               |       | \$25,000             |
| Occupational Therapist                                      |       | \$25,000             |
| Jewish War Veterans   |       | \$1,000              |
| Legacy at Preston Hollow                                    |       | \$424,700            |
| Rabbinic Services   |       | \$20,000             |
| Moishe House-Dallas   |       | \$15,000             |
| UNT Jewish Studies Program                                  |       | \$10,000             |
| Young Adult Department (YAD)*                               |       | \$97,600             |
|   | TOTAL | \$4,011,747          |

## NATIONAL AND REGIONAL ALLOCATIONS

| American Jewish Committee<br>Anti-Defamation League<br>Jewish Children's Regional Service  |       | \$1,800<br>\$1,800<br>\$15,000  |
|--|-------|---|
|  | TOTAL | \$18,600  |
| ISRAEL AND OVERSEAS  |       |   |
| Birthright Israel<br>JAFI, JDC, World ORT**<br><i>JDC select priorities</i><br><i>JAFI select priorities</i><br>JFGD Israel and Overseas Office*<br>Partnership 2Gether with the Western Galilee |       | \$70,000<br>\$1,215,000<br>\$101,250<br>\$33,750<br>\$70,000<br>\$335,000 |
|  | TOTAL | \$1,825,000   |

# \$7,350,234

unrestricted and restricted total dollars were allocated



Jewish Federation OF GREATER DALLAS

# **2013 Restricted Allocations**

Funds were allocated to the following organizations through donor designation.

| Akiba Academy                                   |       | \$12,300             |
|---|-------|----------------------|
| Ann and Nate Levine Academy                     |       | \$98,100             |
| Ashoka-Israel Fellows                           |       | \$80,000             |
| BBYO  |       | \$6,000              |
| Birthright Israel                               |       | \$24,130             |
| Center for Jewish Education (CJE)*              |       | \$281,087            |
| Congregation Shearith Israel                    |       | \$25,000             |
| Dallas Holocaust Museum                         |       | \$21,000             |
| Dallas Jewish Community Foundation Scholarships |       | \$25,000             |
| Dallas Jewish Historical Society                |       | \$3,500              |
| Dallas Kosher                                   |       | \$4,000              |
| Hillels of North Texas                          |       | \$11,400             |
| JAFI, JDC, World ORT                            |       | \$287,700            |
| Jewish Children's Regional Service              |       | \$1,500              |
| Aaron Family Jewish Community Center            |       | \$72.300             |
| Jewish Family Service                           |       | \$34,100             |
| Leadership Conference Dallas Scholarships       |       | \$19,200             |
| Legacy at Preston Hollow                        |       | \$86,500             |
| Moishe House                                    |       | \$1,800              |
| Shaare Tefilla                                  |       | \$2,000              |
| Torah Day School of Dallas                      |       | \$11,000             |
| Western Galilee Hospital                        |       | \$130,000            |
| Wexner  |       | \$130,000            |
|   |       | . ,                  |
| Yavneh Academy                                  |       | \$24,500<br>\$29,770 |
| Other Jewish Organizations                      |       | \$88,770             |
|   | TOTAL | \$1,494,887          |
|   |       |                      |

# **Planning and Allocations Process**

The Jewish Federation of Greater Dallas has a robust group of lay leadership who run our Planning and Allocations process. Using information from our Dallas Jewish Community Scan, agency provided data, and Stewardship Committee information which looks at agency financial health and governance, we make the best decisions we can to ensure a safe and vibrant Jewish community in Dallas, Israel and around the world.



# YOUR GENEROSITY Image: A state of the state



19

# What Your Gift Makes Possible

# **SENIOR ADULTS**

450

Seniors received more than 11,000 kosher lunches, transportation, education and programs weekly at the Aaron Family JCC.

335

Seniors received skilled nursing care along with transportation, activities and housekeeping at the Legacy at Preston Hollow.





# **STUDENTS**

906

Students were supported through allocations to Jewish day and high schools.

150

Hillel of Dallas members were provided with monthly Shabbat dinners, holiday, social and educational events.

8,000

Visitors were able to view the The Dallas Holocaust Museum/Center for Education Tolerance's exhibit, "Anne Frank: A Private Photo Album".





# **What Your Gift Makes Possible**

# YOUTH



Children with special needs received mental health services through their school via Jewish Family Service.

Campers participating in Aaron Family JCC camps received financial assistance.

,160 Childr

Children participated in PJ Library programs at local partner synagogues and temples.





## FAMILIES

4,260

Individuals and families were aided with emergency assistance including food, financial aid, case management and community workshops at Jewish Family Service.

23

Adults with cognitive disabilities were provided a home-like Jewish environment through CHAI (Community Homes for Adults, Inc.).

645

Adults affected by emotional trauma, mental illness and special development needs were provided with mental health care including crisis intervention, psycho and psychiatric assessment, diagnostic testing, medication monitoring, family counseling, social skills groups and community workshops at Jewish Family Service.







# **What Your Gift Makes Possible**

# **ISRAEL/OVERSEAS**

92,000

Chronically jobless Israelis who, through the American Jewish Joint Distribution Committee's (JDC) TEVET employment initiative with the Government of Israel, have been coached, trained and employed.

42

Young adults and recent high school graduates participated on a 5+ month program through MASA.

\$18,000

In scholarships were awarded to Dallas teens to travel on two-to-six week programs in Israel.

300

Individuals were connected to the land and people of the Western Galilee during individual and group trips through Partnership 2Gether.

4

Programs with JDC Entwine that engaged young adults about JDC's work in Jewish communities across the globe.

147

Dallas young adults and college students were connected to their Jewish identities and Israel through Taglit-Birthright Israel trips.









## WE OFFER OUR OFFER OUR

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23

# **2013 Corporate Sponsors**

Thank you to our corporate sponsors who provide the dollars that allow us to create programs and events in support of our mission.

**SUPER SUNDAY** 

WALDMAN BROS

# **BUSINESS BREAKFAST SERIES**

MARSH & MCLENNAN AGENCY Known Locally As Prescott Pailet Benefits





GOLD







WALDMAN BROS



ALONUSA

LIDJI DOREY HOOPER

 $\frac{Locke}{Lord}$ 

THE WEITZMAN GROUP

# BRONZE

Jim Beaman

haynesboone

MARSH & MCLENNAN AGENCY Known Locally As Prescott Pailet Benefits

# **Financial Statements**

# Statement of Activities Years Ended July 31, 2013 and 2012

|  | 2013                |                             |                     | 2012                |                             |                     |
|--|---------------------|-----------------------------|---------------------|---------------------|-----------------------------|---------------------|
|  | UNRESTRICTED        | TEMPORARILY<br>UNRESTRICTED | TOTAL               | UNRESTRICTED        | TEMPORARILY<br>UNRESTRICTED | TOTAL               |
| REVENUES AND SUPPORT   |                     |                             |                     |                     |                             |                     |
| Grants and Contributions   | \$ 9,059,705        | \$ 660,311                  | \$ 9,720,016        | \$ 9,290,371        | \$ 161,020                  | \$ 9,451,391        |
| Special Events Income, Net of Donor Benefit Costs                    | 116 626             |                             | 110 000             | 100 105             |                             | 100 105             |
| of \$205,006 and \$151,272, respectively<br>Investment (Loss) Income | 116,626<br>(14,515) | -                           | 116,626<br>(14,515) | 188,125<br>71,776   | -                           | 188,125<br>71,776   |
| Provision for Losses on Uncollectible                                | (14,515)            | -                           | (14,515)            | /1,//0              | -                           | /1,//0              |
| Contributions Receivable   | (305,624)           | _                           | (305.624)           | (291.620)           | _                           | (291,620)           |
| Rent Income  | 18.565              | _                           | 18,565              | 20,307              | _                           | 20,307              |
| Change in Value of interest in Net Assets                            | ,                   |                             | ,                   |                     |                             |                     |
| of a Foundation  | 13,503              | -                           | 13,503              | (16,695)            | -                           | (16,695)            |
| Net Assets Released from Restrictions                                | 151,716             | (151,716)                   |                     | 175,808             | (175,808)                   | _                   |
| TOTAL REVENUES AND SUPPORT   | 9,039,976           | 508,595                     | 9,548,571           | 9,438,072           | (14,788)                    | 9,423,284           |
| EXPENSES AND DISTRIBUTIONS   |                     |                             |                     |                     |                             |                     |
| Program Services:  |                     |                             |                     |                     |                             |                     |
| Allocations to National, International                               |                     |                             |                     |                     |                             |                     |
| and Local Agencies   | 4,748,051           | -                           | 4,748,051           | 4,732,933           | -                           | 4,732,933           |
| Center for Jewish Education  | 615,073             | -                           | 615,073             | 721,029             | -                           | 721,029             |
| Community Engagement   | 647,781             | -                           | 647,781             | 504,181             | -                           | 504,181             |
| Community Scan   | 158,924             | -                           | 158,924             | -                   | -                           | -                   |
| Israel and Overseas  | 299,565             | -                           | 299,565             | 39,456              | -                           | 39,456              |
| Jewish Community Relations Council                                   | 405,005             | -                           | 405,005             | 422,477             | -                           | 422,477             |
| Jewish Federations of North America                                  | 329,792<br>20,093   | -                           | 329,792<br>20,093   | 328,600<br>25,353   | -                           | 328,600<br>25,353   |
| Missions and Leadership<br>Planning and Allocations                  | 143,421             | _                           | 143,421             | 178,511             | -                           | 178,511             |
| Shared and Other   | 427,092             | _                           | 427,092             | 355,200             | _                           | 355,200             |
| Young Adult Division   | 41,829              | -                           | 41,829              | 38,553              | -                           | 38,553              |
| TOTAL PROGRAM SERVICES   | 7,836,626           |                             | 7,836,626           | 7,346,293           |                             | 7,346,293           |
| Fundraising  | 847,167             | -                           | 847,167             | 956,635             | -                           | 956,635             |
| General and Administrative   | 1,015,200           |                             | 1,015,200           | 995,499             |                             | 995,499             |
| TOTAL EXPENSES AND DISTRIBUTIONS                                     | 9,698,993           |                             | 9,698,993           | 9,298,427           |                             | 9,298,427           |
| Change in Net Assets   | (659,017)           | 508,595                     | (150,422)           | 139,645             | (14,788)                    | 124,857             |
| Net Assets at Beginning of Year                                      | 4,332,390           | 341,002                     | 4,673,392           | 4,192,745           | 355,790                     | 4,548,535           |
| Net Assets at End of Year  | <u>\$ 3,673,373</u> | <u>\$ 849,597</u>           | <u>\$ 4,522,970</u> | <u>\$ 4,332,390</u> | <u>\$ 341,002</u>           | <u>\$ 4,673,392</u> |

## Statement of Financial Position July 31, 2013 and 2012

|  | 2013   | 2012   |  |
|--|--|--|--|
| ASSETS<br>Cash and Cash Equivalents<br>Investments   | \$   | \$     4,401,343<br>2,634,043  |  |
| Pledges Receivable, Net<br>Bequest Receivable<br>Prepaid Expenses<br>Other Assets<br>Interest In Net Assets of a Foundation<br>Building and Equipment, Net   | 4,585,070<br>15,150<br>216,802<br>-<br>292,290<br>1,056,990  | 4,523,564<br>477<br>43,311<br>2,000<br>278,787<br>1,136,062                |  |
| TOTAL ASSETS   | <u>\$ 12,735,312</u>   | <u>\$ 13,019,587</u>   |  |
| LIABILITIES AND NET ASSETS<br>Liabilities:<br>Accounts Payable and Other Liabilities<br>Agency Liabilities<br>Allocations Payable<br>Note Payable to a Foundation<br>Due to Associated Agencies<br>TOTAL LIABILITIES | \$ 853,096 300,287 6,089,392 934,130 35,437 <b>8,212,342</b> | \$ 608,282<br>592,402<br>6,190,425<br>947,700<br>7,386<br><b>8,346,195</b> |  |
| Commitments and Contingencies  |  |  |  |
| NET ASSETS<br>Unrestricted:<br>Undesignated  | 2,325,671  | 3,013,658  |  |
| Board Designated   | 1,347,702  | 1,318,732  |  |
| TOTAL UNRESTRICTED   | <b>3,673,373</b><br>849,597                                  | <b>4,322,390</b><br>341,002  |  |
| Temporarily Restricted   | 4,522,970  | 4,673,392  |  |
| TOTAL NET ASSETS<br>TOTAL LIABILITIES AND NET ASSETS   | \$ 12,735,312  | \$ 13,019,587  |  |

The Jewish Federation of Greater Dallas is committed to financial transparency for our donors and community. Our audited financials are available on www.jewishdallas.org.

# THANK YOU FOR BELIEVING IN AND



# **Federation Professional Team**

## Executive

Bradley Laye, CFP®, Interim President & CEO Amy Henderson, Office Manager

# **Finance & Administration**

Odessa Beverly-Johnson, *Controller* Gordana Derek, *Staff Accountant* Debbie Garza, *Accounting Manager* Cindy Mannes, *Human Resources Manager* Pamela Percival, *Staff Accountant* 

## Development

Mariam Shpeen Feist, *Chief Development Officer* Kim Coner, *Campaign Department Assistant* Heather Hunt, *Executive Assistant to CDO* Marcy Kahn, *Manager, General Campaign* Michelle LeGrande, *Campaign Associate* Lisa Shaoul, *Director, Women's Philanthropy* 

# **Donor Services & IT**

Vincent Gammieri, *Director, Donor Services & IT* Tish Baty, *Data Entry Assistant & Researcher* Maria Cheesar, *Data Services Coordinator* Lesley Kahn, *Donor Services Coordinator* 

## **Israel & Overseas**

Tali Dan, Partnership Director in the Western Galilee Sarah Golman, Israel & Overseas Manager

## **Planning & Allocations**

Debra Luskey Shtofman, Director of Community Scan Implementation & Allocations

# Marketing & Communications

Hillary Burlbaw, *Director, Marketing & Communications* Jamie Moore, *Marketing Manager* 

# Jewish Community Relations Council (JCRC)

Anita Zusman Eddy, Executive Director Drew Alyeshmerni, Community Outreach & Political Affairs Coordinator Pat Epstein, PEI Outreach Liaison Talia Kushnick, PEI Outreach Liaison

# Center for Jewish Education (CJE)

Meyer Denn, Executive Director Melissa Bernstein, Assistant Director Linda Blasnik, Librarian Judy Borejdo, Librarian Nina Golboro, Library Director, Tycher Library Anjelica Ruiz, Adult Engagement Coordinator Beth Seltzer, CJE Project Manager/PJ Library





